



We are pleased to inform you as one of our important business partners about the introduction of our **new Supplier Portal** as the core function of our Supplier Relationship Management system (SRM) in advance.

With the introduction, we are realizing an important step towards digitization, as well as standardizing our processes in the global network between our suppliers and all thyssenkrupp rothe erde companies.

We chose the company Jaggaer as system provider, which is a global player and has extensive experience in cloud-based standard IT solutions in the area of purchasing and quality management. Already 4 million customers, suppliers and competitors are working on the system right now and it is rapidly spreading cross global markets.

The new Supplier Portal will be our tool for the exchange of documents and data between customer & supplier and arranges the flow of information in a structured, transparent, fast and efficient way. Our Quality Management, Procurement, Logistics and Accounting functions will switch communication and processes with you to the Supplier Portal step by step.

What can you expect from the Supplier Portal for your company?

- The first step into the system will be the registration as a supplier. As you are already part of our supplier portfolio, we will do this step for you and fill all necessary data, based on the administration and communication data and profile information we have on hand up to now in our local ERP systems. With the registration you will have full access on these data.
- It would be very beneficial, to have a look on the existing data and update missing or wrong captured information. Especially the full range of your current offer of deliveries and services might not have been reflected properly. As these offers will get transparent in all companies of thyssenkrupp rothe erde as a preselection for RfQs, it can be a very good opportunity to advertise your expertise and capacities, to create more business with us.
- In future we will use the Supplier Portal step by step to invite our suppliers to tenders. In a few core commodities it will be the only way to participate in tenders. Don't miss the chance to be considered in this fair and transparent comparison approach.
- As you know from previous years, we will make some key awarding decisions via electronic auctions. Here we also switch from the old tool to the new Supplier Portal, to avoid double sign in and different user surfaces. We expect a more user-friendly and easy handling.
- To get faster and more explicit in decision making we streamlined our internal processes and set up workflows to steer and track the progress. E.g. the handling of purchasing specifications and its acceptance status will be more transparent for customer and supplier. All documents will be digitally available for download on your side at any time, supplemented by version management and change history.
- The Supplier Portal will provide you with your periodic rating results, common or specific development measures, claim reports as well as general business information, forecasts and developments. All this supports a 360° view on thyssenkrupp rothe erde as your customer.
- In a second phase of this project we will connect step by step our ERP systems to the Supplier Portal. With go-live all purchase orders and contracts will be transferred to your company electronically and also your response by order confirmation/denial will be executed this way. In the backpack of each order item, all necessary documents/specifications will be included. Emails with large attachments or other workarounds with media breaks are no longer necessary. Optionally you can also connect your ERP system directly to the Supplier Portal in a small project to avoid double entries and transmission errors and to gain more efficiency and speed.

The usage is free of charge for you and requires no local IT installations, prerequisite is internet access only. Later, on our website you will find also small e.learning sessions (available from October 9th, 2020) for the different functionalities of the system to be exercised at any time of your convenience. All training units can be supplemented with individual web-meetings or calls on request.

Our plan is to go-live with our system in **January 2021**. Until then we will inform you about the necessary steps for your participation regularly. If you have any additional questions, don't hesitate to get in touch with your known contact partner in Purchasing.

We look forward to your commitment to take the common path to digitization and deepening our business relationship.